## It's Holiday Card Season!

Remember: your clients are just as busy as you are. They're often so caught up in day-to-day work that they forget to think about what they oughta do next. And what they oughta do next is hire you to help them rock out in 2012.

A holiday thank-you note not only shows that you appreciate your their business, it reminds your clients how much they loved working with you. Send a thank-you note when people are full of holiday cheer, and watch as your phone magically rings in the New Year.

## Skip the Generic Greeting Card

Make sure your holiday card (or gift, if you're so inclined) reflects your personality and represents your business in a fun guirky way, while not being too cheesy, lame, or desperate.

Holiday Marketing Bonanza Brainstorming Space:

BONUS: Getting your holiday cards out of the way now will let you actually enjoy the holidays when they roll around, and that's the best gift you could ever give yourself!

